AFRICAN DEVELOPMENT BANK

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PARTNERSHIPS AND COOPERATION UNIT

Business Opportunities Seminar

Venue: AfDB, Tunis
Date: 5-6 June 2012 and 13-14 November 2012

The African Development Bank conducts Business Opportunities Seminars (BOS) twice a year to inform participants of the business/procurement prospects linked to Bank-financed operations in Africa. Focus is mainly on the overview of Bank Group policies/sector strategies; procurement rules and procedures; and ongoing/planned country operations.

I. OBJECTIVES

- Strengthen partnership between AfDB and the business sector in the regional/non-regional member countries.
- Inform business partners of AfDB's procurement procedures.
- Inform business partners of AfDB's policies, strategies, operations and pipeline projects.
- One-to-one interactions between business partners and AfDB technical departments.

II. AGENDA

DAY 1

Plenary Session

08.30-09.00	**Registration of Participants**
09.00-09.10	**Welcoming Remarks** **Vice President, Country and Regional Programs and Policy**
09.10-09.20	**Overview of agenda** **Partnerships and Cooperation Unit (ORRU)**
09.20-09.40	**Overview of the Bank's Policies, Priorities and Lending Operations** **Operational Resources and Policies Department (ORPC)**
09.40-09.55	**Q&A Session**
09.55-10.25	**Presentation of the Bank's Procurement Rules and Procedures: Goods & Services** **Procurement and Fiduciary Department (ORPF)**
10.25-10.55	**Q&A Session**

10.55-11.10	**Coffee Break**
11.10-11.40	**Presentation of the Bank's Procurement Rules and Procedures: Consultants Procurement and Fiduciary Department (ORPF)**
11.40-12.10	**Q&A Session**
12.10-13.30	**Lunch**

****In the afternoon, there will be booths set up by sector departments for bilateral meetings. Companies that do not require information by every sector may visit the respective booths of interest.**

13.30-14.00	**Private Sector Department (OPSM) Sector Strategies and Pipeline of Projects**
14.00-14.30	**Q&A Session**
14.30-15.00	**Transport and ICT Department (OITC) Sector Strategies and Pipeline of Projects**
15.00-15.30	**Q&A Session**
15.30-15.45	**Coffee Break**
15.45-16.15	**Energy, Environment, and Climate Change (ONEC) Sector Strategies and Pipeline of Projects**
16.15-16.45	**Q&A Session**

DAY 2

****There will be booths set up by sector departments for bilateral meetings. Companies that do not require information by every sector may visit the respective booths of interest.**

09.00-09.30	**Water and Sanitation Department (OWAS) Sector Strategies and Pipeline of Projects**
09.30-10.00	**Q&A Session**
10.00-10.30	**Agriculture & Agro Industry Department (OSAN) Sector Strategies and Pipeline of Projects**
10.30-11.00	**Q&A Session**
11.00-11.30	**Human Development Department (OSHD) Sector Strategies and Pipeline of Projects**
11.30-12.00	**Q&A Session**

**** Bilateral meetings will continue in the afternoon.**